

**Profit & Loss**  
**Apollo Bay Surf Life Saving Club**  
**For the 12 months ended 30 April 2015**

**Apr-15                      Apr-14**

**Income**

Bar Income	\$10,870.13	\$10,465.32
Clothing Sales	\$8,656.37	\$10,622.69
Donations	\$5,003.40	\$4,788.60
Functions Revenue	\$2,560.32	\$4,880.37
Fund Raising Income	\$5,060.00	\$1,100.00
Interest Income	\$3,691.12	\$3,928.73
Memberships-ApolloBaySchool	\$2,172.73	\$1,954.55
Other Revenue	\$4,297.68	\$1,568.18
Sales - Membership Fees	\$31,680.82	\$28,862.31
Sales General	\$304.55	\$0.00
Sponsorship	\$5,000.00	\$5,000.00
<b>Total Income</b>	<b>\$79,297.12</b>	<b>\$73,170.75</b>

**Less Cost of Sales**

Cost of Goods Sold	\$11,643.00	\$18,359.37
<b>Total Cost of Sales</b>	<b>\$11,643.00</b>	<b>\$18,359.37</b>

**Gross Profit** **\$67,654.12**                      **\$54,811.38**

**Plus Other Income**

Grant Income	\$26,626.00	\$6,583.58
<b>Total Other Income</b>	<b>\$26,626.00</b>	<b>\$6,583.58</b>

**Less Operating Expenses**

Advertising	\$915.00	\$0.00
ATO Fine	-\$1,400.00	\$1,400.00
Bank Fees	\$0.00	\$20.00
BBQ/ food	\$6,776.20	\$7,343.61
Bookkeeping	\$2,365.44	\$0.00
Carnivals, Camps, Awards	\$5,115.52	\$10,029.12
Cleaning	\$873.30	\$1,067.73
Club Clothing	\$2,197.28	\$2,946.09
Consulting & Accounting	\$259.00	\$0.00
Depreciation	\$8,353.83	\$7,870.54
Equipment Expense (under \$650)	\$445.45	\$409.45
First Aid Supplies	\$1,730.73	\$1,499.65
Fund Raising Expense	\$247.50	\$0.00
Furniture & Fixtures	\$4,436.64	\$0.00
General Expenses	\$272.59	\$226.45
Insurance	\$4,866.32	\$5,228.60
Library	\$298.75	\$0.00
Light, Power, Heating	\$4,865.04	\$6,458.62
Liquor Licence	\$0.00	\$298.20
Memberships Capitation Fee	\$1,318.18	\$0.00
Merchandise	\$0.00	\$300.00
Merchant Fee	\$643.63	\$455.08
Motor Vehicle Expenses	\$72.65	\$46.50
MV Fuel	\$2,259.77	\$1,315.98
MV Registration and Insurance	\$3,072.47	\$1,091.20
MV Repairs and Maintenance	\$5,128.44	\$867.05
Office Expenses	\$39.77	\$0.00

Permits / Subscriptions	\$335.73	\$0.00
Postage	\$9.48	\$172.46
Printing & Stationery	\$1,746.38	\$0.00
Professional Development	\$0.00	\$1,311.00
Professional Registration	\$146.00	\$636.60
Repairs and Maintenance	\$22,478.52	\$5,383.70
Sponsorship Expense	\$181.82	\$181.82
Stamp Duty	\$428.35	\$0.00
Subscriptions	\$9.09	\$0.00
Telephone & Internet	\$1,595.77	\$2,097.67
Transport / Couriers	\$176.00	\$0.00
Uniform	\$32.73	\$0.00
Waste Collection	\$1,106.96	\$980.22
Water	\$1,295.03	\$1,433.16
<b>Total Operating Expenses</b>	<b>\$84,695.36</b>	<b>\$61,070.50</b>
<b>Net Profit</b>	<b>\$9,584.76</b>	<b>\$324.46</b>